



BOY SCOUTS OF AMERICA®

THEODORE ROOSEVELT COUNCIL

2023 Popcorn Unit Commission Structure

Earn 33% Base Commission

- Everyone starts here.

Earn Additional 1% Kickoff Commission

- 2023-unit kernel attends an In-Person at the Popcorn Kickoff, 6/21/23, 7/19/23, or 8/2/23
- A new unit kernel, must attend In-Person at the Popcorn Kickoff

Earn Additional 1% Show & Sell Commission

- Schedule/participate in unit Show & Sell
- Submit a photo of your unit show and sell to Theodore Roosevelt Council by email to Zachary.Montenero@scouting.org

Earn Additional 3% Sales Success Commission

- Units who sold in 2022:
 - If your 2022 sales were \$1,000 or under, increase your sales by 20%
 - If your 2022 sales were between \$1,001 and \$3,000, increase your sales by 15%
 - If your 2022 sales were between \$3,001 and \$10,000, increase your sales by 10%
 - If your 2022 sales were \$10,001 or higher, increase your sales by 5%
- A 2023 new selling unit must sell \$2,935 (total of all sale types)

Questions—please contact Zach Montenero—

Zachary.montenero@scouting.org or (516) – 797 -7600 EXT: 113

